

Acquisition Insight Focus Days, June 23-24, 2015
Draft - Breakout Session Topics (Alpha List) – As of June 4, 2015 v11
(This list will be promptly updated as necessary)

| Topic | Description | Briefer |
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| Achieving Affordable Requirements through Cost Capability Analysis | Provides details on how this structured analytical process is used to make AF operational capability requirements more affordable. Also provides an overview of Cost Capability Analysis and the steps being taken to implement CCA throughout the AF. | Ms. Diane Baker/ Lt Col Spaulding |
| Acquisition - Practice Like You Play | The concept is that, unlike the rest of the Air Force, we don't have the opportunity to exercise our mission before executing it. Think Red Flag and the like and how squadrons get to simulate flying and fighting together before they ever have to do it for real. However, we go from training to executing the real world mission; how teams learn and practice the fundamentals (FAM), learn and practice the 'system,' then scrimmage, then they play the actual games that count (our mission). | Lt Col Chad Millette |
| Acquisition Reporting | AFLCMC Introduction to Acquisition Reporting - An overview of Acquisition Reporting highlighting the key components of the Monthly Acquisition Report, the Major Automated Information System Annual Report, the Acquisition Program Baseline, the Defense Acquisition Executive Summary, and the Selected Acquisition Report. An overview of the tools associated with preparing these reports will be included. | Ms. Julie Umstead / Ms. Michelle Harker |
| AF Logistics Health Assessment... Keeping the Pulse on Product Support | The Air Force Logistics Health Assessment (LHA) presentation will give an overview of the LHA to include history, structure, and process. Also discussed in this presentation is how the Air Force analyzes and utilizes this Product Support health information in various forms. | Mr. Jeremy Neville |
| AFLCMC Senior Leader Panel: Enable Better Buying Power through Organize, Train & Equip (PART 1 – Breakout Session 1) | The panel members will discuss key AFLCMC topics such as: Engineering Tools/Technical Baseline, Competency Model, Strategic Resource Services Office, Cost Capability Analysis, Acquiring the Warfighter the Most Bang for their Buck!" Panelists: Mr. Jorge Gonzalez (Director of Engineering, Air Force Life Cycle Management Center), Mr. Eric Dilworth (Director of Personnel, Air Force Life Cycle Management Center), Mr. Kevin Keck (Director of Services, Air Force Life Cycle Management Center), Mr. Ted Lewis (Chief Ops, Research and Analysis, Air Force Life Cycle Management Center) | Moderator: Ms. Patsy Reeves |
| AFLCMC Senior Leader Panel: Enable Better Buying Power through Organize, Train & Equip (PART 2 – Breakout Session 2) | (Continued from Session 1) The panel members will discuss key AFLCMC topics such as: Engineering Tools/Technical Baseline, Competency Model, Strategic Resource Services Office, Cost Capability Analysis, Acquiring the Warfighter the Most Bang for their Buck!" Panelists: Mr. Jorge Gonzalez (Director of Engineering, Air Force Life Cycle Management Center), Mr. Eric Dilworth (Director of Personnel, Air Force Life Cycle Management Center), Mr. Kevin Keck (Director of Services, Air Force Life Cycle | Moderator: Ms. Patsy Reeves |

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| | Management Center), Mr. Ted Lewis (Chief Ops, Research and Analysis, Air Force Life Cycle Management Center) | |
| AFMC Role in the Capability Requirements Process | Provides an overview of DoD and AF policy governing the capability requirements process. The presentation focuses on AFMC implementation of policy to include High Performance Teams (HPTs), the Air Force Requirements Review Group (AFRRG), the Air Force Requirements Oversight Council (AFROC), and AFMC/CC certification of capability requirements. | Mr. Evan Marlin |
| AFRL: Upcoming Changes in DOD IRAD Policy | The Honorable Frank Kendall's BBP3.0 Initiative will require new changes to DoD IRAD Policy. This session will review these changes and provide perspectives on how these new changes will impact government acquisition personnel as well as industry. | Mr. Jack Blackhurst (AFRL/XP) |
| Buying as One Through Category Management | Category Management is a federal government initiative that breaks down expenditures by categories and assigns cost owners to manage and reduce costs. This approach includes strategic sourcing, but also a broader set of strategies to drive performance, like developing common standards and performance work statements, shaping demand, policies and requirements, and improving data analysis. | Mr. Mark Fahrenkamp |
| Common Equipment Solutions Create Uncommon Acquisition and Sustainment Challenges | Identify the aspects that differentiate common support equipment from peculiar support equipment. Discuss the role of the Lead Command in management, acquisition and sustainment of common support equipment. Present the challenges in funding, supporting and justifying common support equipment, especially in a diminishing budget environment. | CMSgt Steve Hesterman |
| Communicating with Industry | Industry has voiced concerns that the Government is not transparent and there is a lack of communicating with industry at all levels. Discussion will address concern, impact to industry and perceptions. Communication rules of engagement and examples will be provided. (FOR MIL & GOVT CIV ONLY) | Ms. Jean E. Smith/ Lt Col Derek Sherrill |
| Contract Formation for Government Contract Property; Easy to do... | Developing a Uniform Contract Format solicitation and model contract to address Government contract property is relatively easy, but seems to confound contract writers. This briefing will address FAR and DFARS level solicitation and contract document requirements. | Chuck Waszczak, DAU |
| Contracting Panel: Senior Contracting Perspectives | Senior contracting perspectives on delivering affordable warfighting capability for operational and major weapons systems. Members include executive leaders from Headquarters AFMC/PK, the AFLCMC/PK, and the AFICA. | Moderator: TBA |
| Core and 50/50 | These topics will help Program Managers (PMs) understand core and 50/50 as it relates to their specific programs, as well as provide them with a basic understanding of each. PMs are responsible for compliance with Title 10 USC 2464, <i>Core Logistics Capabilities</i> , and Title 10 USC 2466, <i>Limitations</i> | Ms. Susan Sheftic |

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| | <i>on the Performance of Depot-Level Maintenance of Materiel</i> , and are responsible for documenting how they will meet these Title 10 objectives in their product support strategy and Life Cycle Sustainment Plan. Additionally, PMs are responsible for collaborating with AFMC to determine the applicability of core depot-level maintenance and repair capabilities to the program. Early in the acquisition cycle (Milestone-A), PMs must determine applicability of the core requirement. At Milestone-B, PMs must estimate the core requirement, including capabilities and sustaining workloads needed to support the requirement. Lastly, PMs are responsible for implementing contract data requirements for tracking and reporting of total program cost and breakout of depot-level maintenance by contractor and organic (50/50). | |
| CPIF vs FPIF | When a program is choosing between FPIF and CPIF, what trade-offs should be considered, given that identical incentive structures are possible within the CPIF range of incentive effectiveness? Furthermore, does the recommended "point of departure" of a 50/50 share line recommended for FPIF in DFARS Part 216 hold for CPIF? What considerations would indicate that a 60/40, 80/20, or other share line would be more appropriate? The contexts considered could be EMD, LRIP, MDAPs, MAISs, new start modification, hardware, and/or software. | Capt William Griffin |
| Critical Thinking for Effective Program Management | Lt Col Hamblin "Hambone" will discuss how to establish a 'Critical Thinking Acquisition' mindset and how to inject critical thinking energy into your organization. This speaker will provide examples of how other organizations/leaders have addressed the need for more critical thinking within their organizations. | Lt Col Jeff Hamblin |
| Cyber Resiliency | TBA | Mr. Mitch Miller (Integrated Avionics Development and Cyber Resilience, AFLCMC) |
| DCMA Acquisition Insight & Business Initiatives | The speaker will discuss how DCMA's services and strategic objectives contribute to affordability decisions for customers and how you can leverage the Agency's intelligence to increase the effectiveness of your acquisition. | Mr. Greg Miles |
| DCMA Ground and Flight Risk Clause | The cost of damaged Government furnished property is normally borne by the Government. In aviation contracts, a required DFARS clause allows the Government to recoup some or all of the cost of contractor induced damage to aircraft. | Mr. John Koeninger |

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| Depot Source of Repair (DSOR) Process | Provides an overview of the purpose and use of the DSOR II System. DSOR II is the automated management system the Depot Source of Repair process for the Air Force. This process is mandated by AFI 63-101/20-101. This course will provide the user with the tools needed to research DSOR decisions, and equip them with the knowledge needed to accomplish Periodic Reviews (PR), Depot Activations, Depot Maintenance Interservice (DMI) responsibilities, as well as Source of Repair Analysis (SORA) and Pre-SORA activities. | Mr. McKinley Harris |
| Engineering Enterprise and Authorities | Provide details on the Air Force Engineering Enterprise describing how this organizational construct was formed and identifying many of the key initiatives and tasks that will affect the engineering workforce at all levels. With the recent release of BBP 3.0 and the push for innovation and technical superiority, engineering is in the spotlight. Engineering processes and the supporting infrastructures will play an increasingly important role as acquisition communities across the Air Force evolve and improve the way we execute our mission. This session will inform the engineering workforce just what its senior leaders and HQ Staffs are doing to meet these challenges. | Col Keith Bearden |
| F-35 Cost Reduction – Blueprint/Block Buys | Blueprint for Affordability is a pathfinder government/contractor partnership between the F-35 Joint Program Office and Lockheed Martin to significantly reduce the production cost of an F-35 by 2019. Blueprint for Affordability is an innovative arrangement that eliminates upfront government investment in affordability initiatives while providing Lockheed Martin an opportunity to recoup their investment, with profit, if price targets are met. | Col Sean Jackson, Senior Materiel Leader, F-35 Production Program |
| Financial Improvement and Audit Readiness (FIAR) - Government Furnished Equipment (GFE)/Military Valuation | Joint Panel discussion; panel members from A4/PK/FM - FM Lead | Ms. Patricia Heyman |
| FM Cost Perspective | TBA | Ms. Kathy Watern, Dep Asst Secretary for Cost and Economics (SAF/FM) |
| FMF Offsets 101 | This briefing will introduce the Foreign Military Sales (FMS) Offsets as one specific area where FMS contracting differs from Defense contracting using appropriated funds. | Ms. Kelly Lucarelli |
| Highlight recent changes in Technical Order Life Cycle Management Policy | Highlight changes to TO 00-5-3, <i>TO Life Cycle Management</i> , including acquiring and sustaining TOs IAW ASD-S1000D, <i>International Specification for Technical Publications Utilizing a Common Source Database</i> . | Mr. Lee Monroe / Mr. Donald Madtes |

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| Human Systems Integration within Air Force Acquisition | Since its establishment within the Air Force Research Laboratory’s Human Performance Wing, the Human Systems Integration Directorate (711 HPW/HP) has provided program office support across the Air Force Life Cycle Management Center (AFLCMC) acquisition portfolio. This support to acquisition was later clarified in 2014 with the signing of the AFRL/AFLCMC Center-Level Agreement. HP is leading the effort integrating HSI as a systems engineering approach by supplying programs with a human centered perspective on the system being procured. Furthermore, HP operational MAJCOM teams provide synergistic opportunities to work early in the Joint Capabilities Integration Development System, bringing their A-staff perspective together with AFRL technology opportunities. The special relationship between 711 HPW/HP and AFLCMC allows weapon system programs to assess HSI domain areas, their derived HSI risk, and provides possible support options to the program. The progression of the HSI discipline in acquisition, the approach development in systems engineering, and the HP practice of HSI in actual programs will be discussed. | Mr. Tim Bush / Ms. Sara Orr |
| Improving the Sole Source Contract Award Process | Taking a AFLCMC standard process (Contract Award - Sole Source) and through a Bending The Cost Curve project identified best practices which can reduce the award timeline. AFLCMC and AFMC have been developing and implementing tools and templates to assist program acquisition teams to get on contract more quickly at a fair and reasonable price. | Mr. Mark Jordan |
| Industry Senior Leader Panel: Delivering Affordable Warfighting Capability – Industry Perspective | Senior Industry Panel members will discuss Industry “Best Practices,” and also discuss how Better Buying Power affects Industry. Industry leaders will also reflect on the following topics: Support deployment of BBP 3.0 initiatives and guidance; Industry incentives to invest in Research and Development for leap-ahead technologies that can eventually benefit DoD; Build better understanding between Government and Industry; When and when not to take risks; How Industry prefers to be incentivized and rewarded for promoting innovation and productivity for DoD Acquisition Programs. Panelists: Mr. Orlando Carvalho, Executive Vice President, Lockheed Martin Aeronautics; Mr. Thomas Vice, Corporate Vice President and President, Northrop Grumman Aerospace Systems; and Mr. Mike Emmelhainz, Vice President, Large Aircraft Engineering and Sustainment, Boeing Defense, Space & Security. | Moderator: Mr. Ahern |
| International Acquisition Career Path (IACP) | The new International Acquisition Career Path (IACP) and the Military Services Defense Acquisition Career Managers’ (DACM) response to this new initiative. | Mr. Tripp, AF/Army/Navy DACM |
| Life Cycle Sustainment Plans | Expectation and staffing process for LCSP | Mr. Dean DeBee |

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| Maximizing Small Business Participation | There are several strategies/techniques to maximize small business participation as a prime or subcontractor. This will be a panel discussion to share successful market research strategies. | Ms. Lynne Imhoff / Mr. Norm Willis |
| O-6 Mentoring Session: Growing Our Future Acquisition Leaders | Panel will discuss important steps toward career progression, criticality of operational experience, Pentagon Tours, and joint duty assignment, importance of earning Masters Degrees and completing Professional Military Education (PME) through correspondence and in-residence, and developing & implementing Revolutionary Acquisition Techniques, Procedures and Collaboration (RATPaC). Intended Audience: AFLCMC Junior Force Council – Company Grade Officer Acquisition Professional. Panelists: Col John Newberry (Dep PEO Mobility); Col Scott Benza (Dep Dir AFLCMC/PK); Col David Peeler (Dep Dir AFLCMC/FM); Col Dan Marticello (Chief, AFLCMC Training & Simulators) | Col John Newberry, Deputy PEO for Mobility |
| Overview of AS6500 Manufacturing Management Standard (A) | This session will provide an overview of the new SAE commercial standard for manufacturing management. The standard is intended for use on programs with manufacturing content to improve affordability, quality, and schedule performance. | Mr. David Karr |
| Product Lifecycle Management - The HQ AFMC Initiative | Product lifecycle management (PLM) is a systematic approach to managing the series of changes a product goes through, from its design and development to its ultimate retirement or disposal. PLM manages an item and its associated data throughout the logistics and engineering lifecycle. It is one of many tools that not only maintains configuration management of the product data, but also all of its product structure. This includes managing and synchronizing product lifecycle information, manage engineering and technical assistance requests and managing engineering analytics. | Mr. Brian Kinkade |
| Public Law 112-81, AFI 33-150 & The Obligation of Funds for Data Servers and Data Centers | All Air Force organizations are mandated to participate in the Federal Data Center Consolidation Initiative (FDCCI). Public Law 112-81 directs that no funds are to be obligated to acquire servers, data centers, or IT technologies therein unless approved by the DOD Chief Information Officer (CIO). Air Force Instruction 33-150, Management of Cyberspace Support Activities, 18 Dec 2014 states that under the FDCCI, OMB defines a data center as a closet, room, floor, or building for the storage, management, and dissemination of data and information. This session will educate acquisition professionals on the proper process and forms required to legally obligate funds for the purchase of data servers and data centers. | Mr. Fred Altum |

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| Risk Analysis in FPIF Contracting | A review of the two techniques for building FPIF contract geometry as presented by the venerable 1969 DoD/NASA guide, the policy objectives in advocating the now famous 50/50, 120% share line, and how simulation analysis can facilitate better technical evaluation of cost risk. | Mr. Bob Williams, DAU |
| Risk and Issue Management in Acquisition | This course covers the use of the Life Cycle Risk Management approach in all acquisition phases. This brief includes an overview of various assessment tools and the various process activities designed to reveal risk in your program including independent assessments of risks. Discussion will cover the linkages between Risk Management and independent assessments in DoD 5000.02, Better Buying Power 3.0 initiatives, SAF/AQRE memo on Technical Reviews and AFLCMC Process Standards. | Ms. Marja A. Weaver |
| SAF/IA: The role of Acquisition and Security Cooperation in International Affairs | SAF/IA Leadership will discuss the role of Acquisition and Security Cooperation in International Affairs. Mr. Kendall's BBP3.0 Initiative will require new changes to DoD IRAD Policy. This session will review these changes and provide perspectives on how these new changes will impact government acquisition personnel as well as industry. | Mr. Gordon Ettenson, Deputy Director, Policy, Programs & Strategy (SAF/IA) |
| Should Cost in AFLCMC | An overview of Should Cost initiatives that will expose attendees to the wide variety of ways Should Cost is presented within AFLCMC. Attendees will see how Should Cost is showcased and presented to leadership levels, how Should Cost is collated from a staff policy/processes perspective, and what opportunities exist for personnel at the program level to avail themselves of Should Cost training and assistance. | Mr. Andy Walsh / Mr. Chris Hoskins |
| Small Business Tips - How to Get Your 2579 Approved | An overview of the Small Business Coordination Record review process for Operational, IT, and Weapon Systems acquisitions. | Mr. Kent Morgan |
| Strategic Look at Product Support Panel: Senior Leadership Perspectives | This session provides an opportunity to explain how policy, organization, and leadership affect the strategic landscape of product support within the current acquisition environment. Panel members will have the opportunity to explain the current operating environment from their vantage points, speaking to the challenges, actions, accomplishments and lessons learned. Audience interaction will be encouraged with a Q&A session. DV Panelists: Mr. Paul Peters (Principal Dep ASD/L&MR) and others TBA. | Moderator: TBA |
| The Weapon System Enterprise Review (WSER) Process | Use of AAPT tool for computing AAIP, CAIG cost element Analysis, WSER. | Mr. Eric Thompson/ Mr. Bob Earley |

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| Weather for Acquisitions and RDT&E | Weather is considered in all AF decisions; from the base picnic to executing the air war. It is also considered in acquisitions and RDT&E. This course will introduce acquisition and RDT&E professionals to the weather phenomena that they need to account for as they develop their programs. In addition the course will show how Staff Meteorologists work with the acquisitions and RDT&E community to account for weather and/or mitigate the effects of weather to ensure a program is successful. | Maj McMillen |
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