



Lenn Vincent
Industry Chair
Defense Acquisition University

Lenn Vincent is the Industry Chair at the Defense Acquisition University (DAU). An independent consultant, he uses his Defense and Industry experience, expertise and perspective to advise the DAU management team, OSD, the uniformed services, and industry on matters relative to contracting, program management, logistics and supply chain management. As a professor at DAU, he presents views to foster a more viable and effective defense acquisition management system. An international educator, consultant, dynamic speaker, and a respected government and industry leader, he has taught and/or consulted in contract management, capture management, project management, supply chain management, and leadership.

As a Vice President at American Management Systems and CACI International, Mr. Vincent was responsible for working with senior Department of Defense and Industry leaders to build long-term business relationships and to help identify solutions to acquisition, logistics, and financial management challenges. His strategic focus was an initiative to create an integrated digital environment that would extend the DOD's automated procurement systems into industry and into the DOD program management offices, in addition to implementation and training strategies for new products and service.

Prior to entering civilian life, Mr. Vincent completed a distinguished career in the United States Navy, serving at both sea and ashore. He has over 30 years of broad based and in-depth leadership and management experience in acquisition, supply chain management, logistics and financial management.

When he retired on August 1, 1999 at the rank of Rear Admiral, he was the Commandant, Defense Systems Management College (DSMC). While in this position, he began an overhaul of acquisition education to include reform principles and technology based distance learning.

Prior to leading DSMC, Mr. Vincent had served as the Logistics, Ordnance and Fleet Supply Officer for Commander-in-Chief Pacific Fleet, where he established policy and coordinated logistics requirements to support supply chain operations in the Pacific Fleet and Indian Ocean.

Mr. Vincent was the Commander of the Defense Contracts Management Agency (DCMA), a diverse worldwide organization of 19,000 people responsible for administration and oversight of over 400,000 contracts valued at \$800 billion. Concurrently, he also served as the senior acquisition executive responsible for procurement policy within the Defense Logistics Agency (DLA).

Some of his other contracting assignments included: Assistant Commander for Contracts at the Naval Air Systems Command; Commander, Defense Contract Management Command International; Commander, Defense Contract Administration Services Region, Los Angeles; Contracts Director at Navy Inventory Control Point, Mechanicsburg; Contracting Officer, Supervisor of Ship Building, Bath, Maine; and Contracts Director Navy Supply Center, Puget Sound.

Mr. Vincent holds a Masters in Business Administration from George Washington University. He also is a Certified Navy Material and Acquisition Professional, and is DAWIA Level III certified in both Contracting and Logistics.

He is Past-President of the National Contract Management Association and served on its Board of Directors. He currently serves on the following Boards: Navy League National Capital Council; NDIA Washington DC Chapter; Board of Directors Procurement Round Table; and Board of Visitors, Defense Acquisition University.